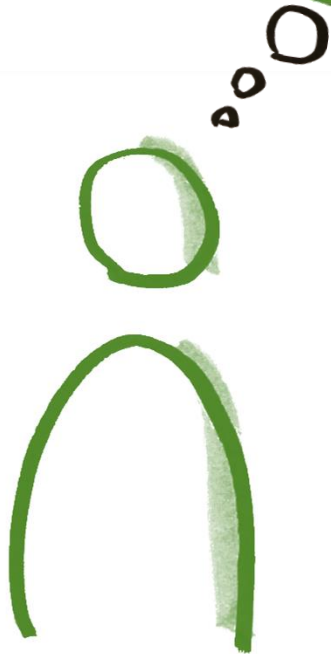




Employeeeship and Leadership -
Key Factors in Agile
Transformations



Henrik Berglund
ProAgile

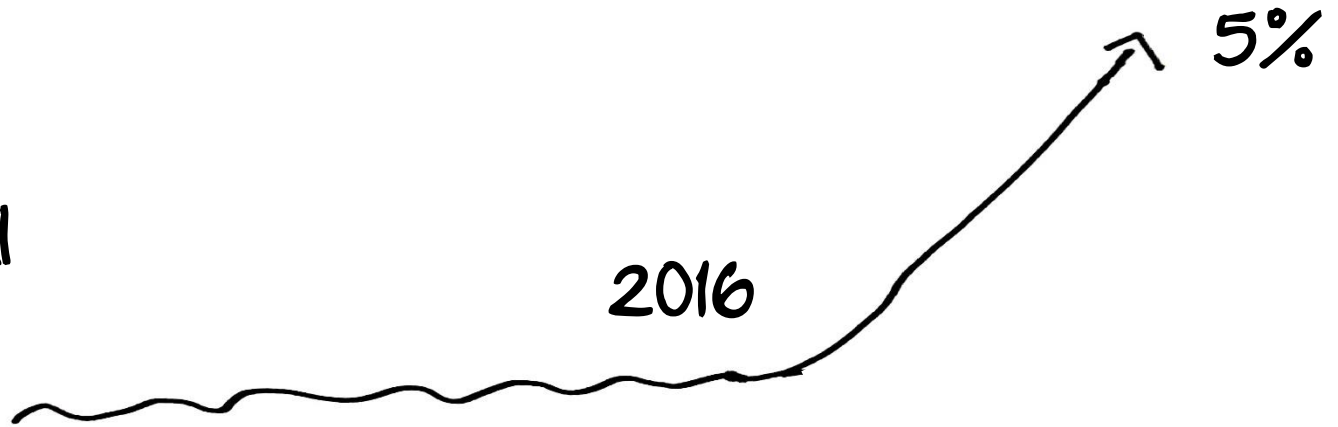
20 years of agile, how are we doing?

Organizational
Performance



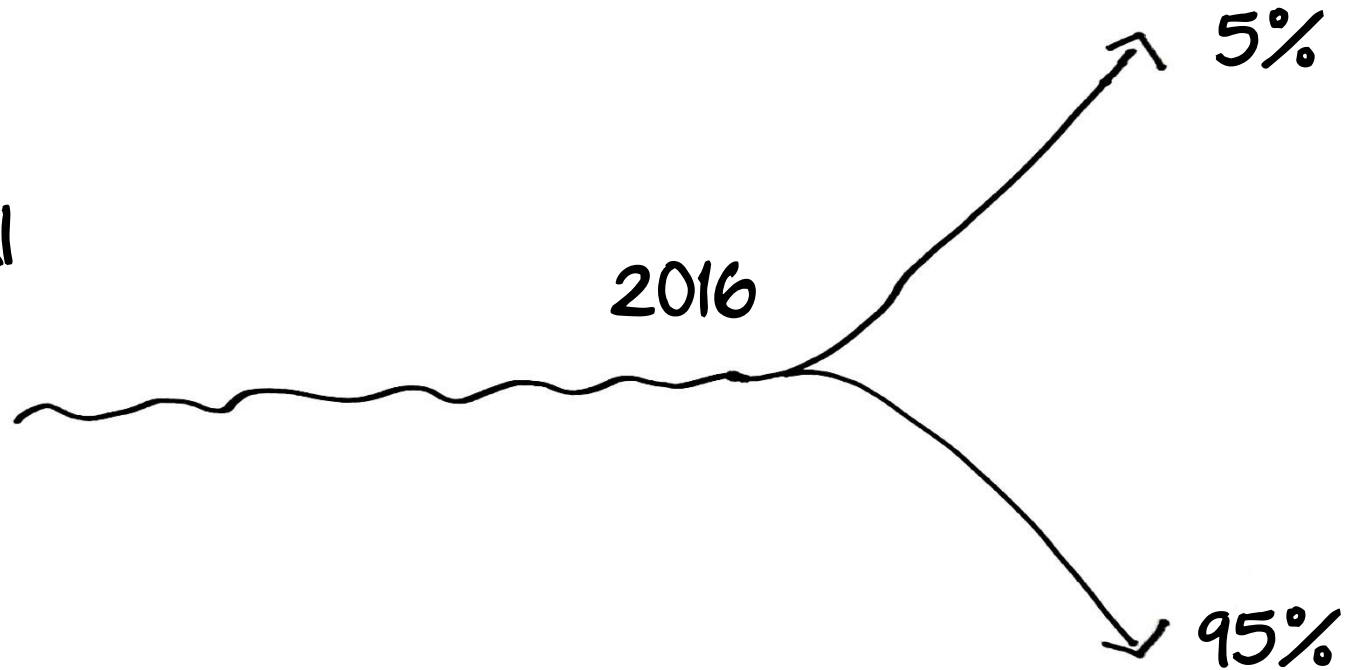
20 years of agile, how are we doing?

Organizational
Performance

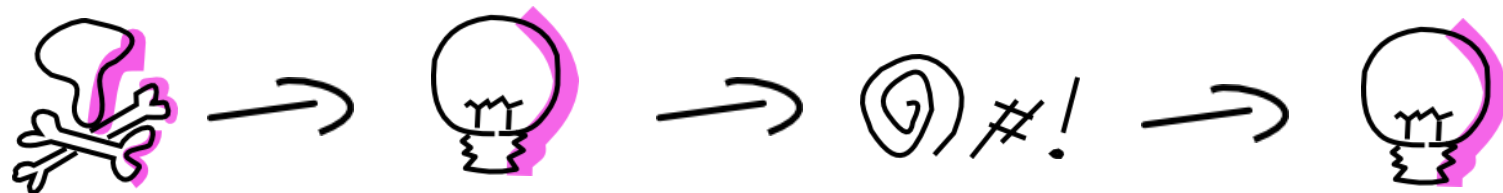


20 years of agile, how are we doing?

Organizational
Performance



After 20 years... "Agile" what is it?



Your organization

Customers

Owners

Employees

Society

Agility = Ability to adapt and survive

If your organization does not exist anymore in 5-10 years...
What could have caused that?

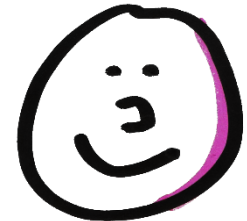
I have an idea!

So do I!

2 min

Do we adapt quickly enough?

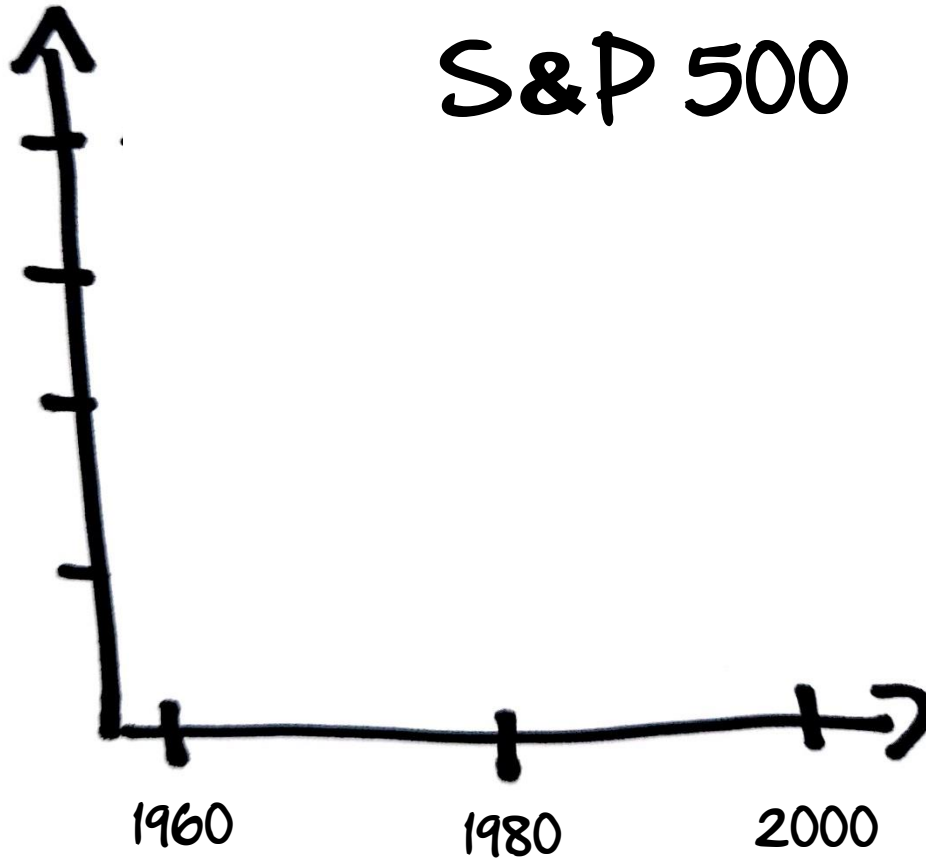
- Markets
- Employees
- Business model
- Competition



Survival of large organizations

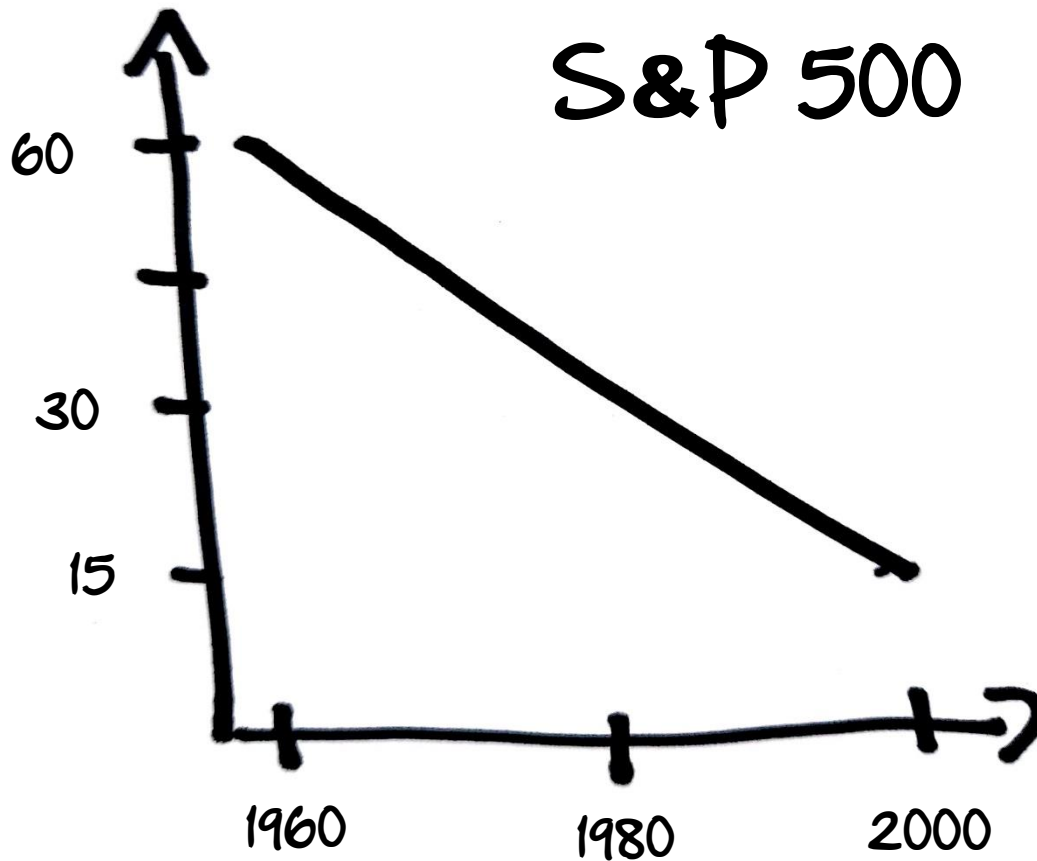
Average time
on list

S&P 500

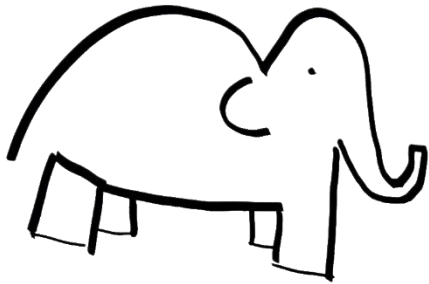


Survival of large organizations

Average year
on list



"Adopting Agile ways of working"

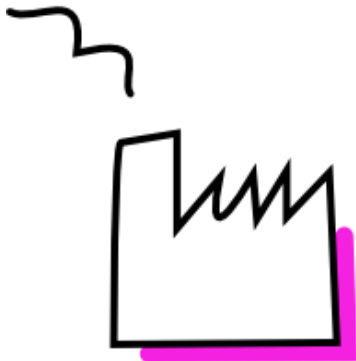
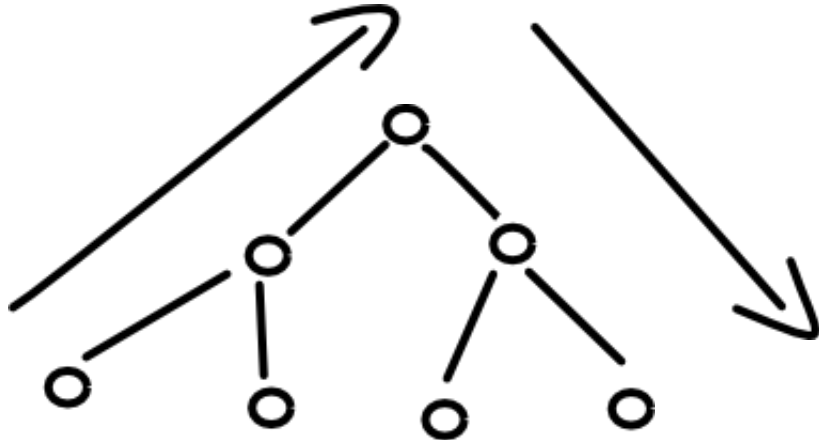
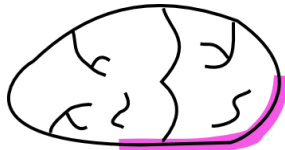


Sprints

ScrumMasters

Daily Scrum

The Problem?



15%



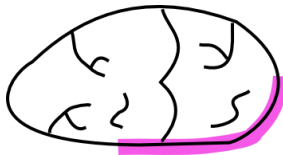
70%



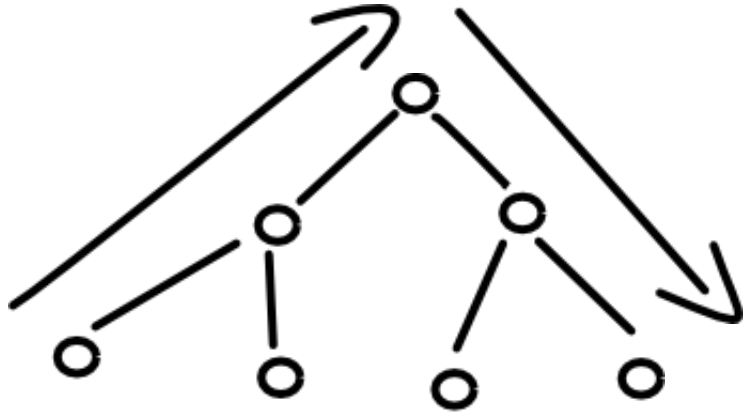
15%

Gallup - State of the Global Workplace

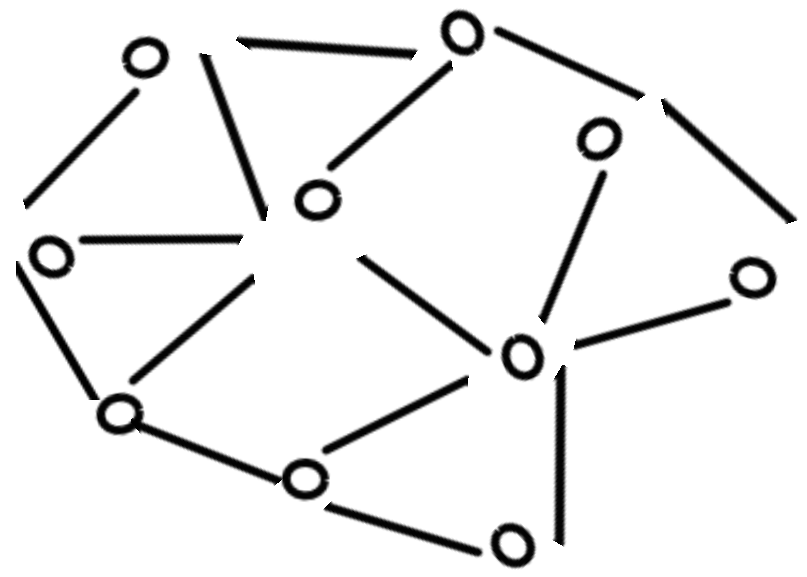
60 Steps...



"Agile transformation"



Decentralization



What does it take?

Passion
Creativity
Initiative



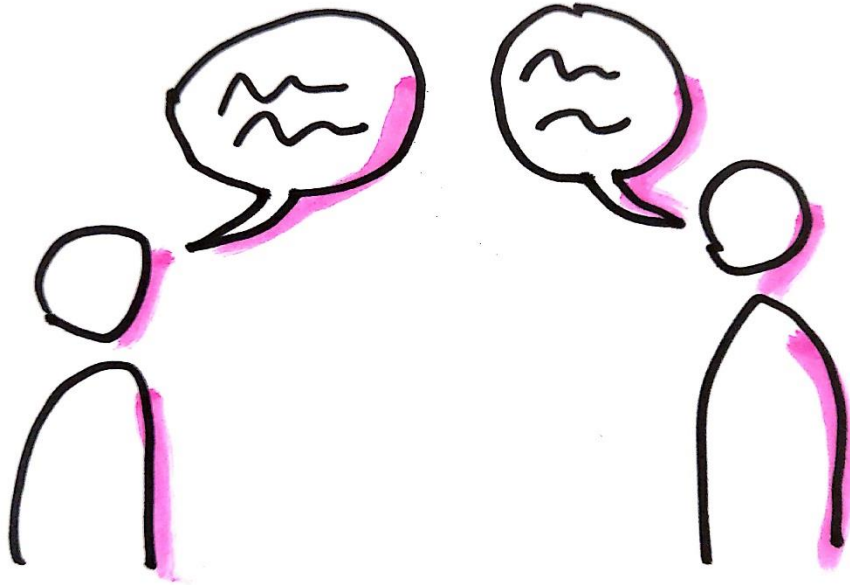
Voluntary!

Expert knowledge
Diligence
Obedience



Not enough
anymore...

What motivates you at work?



2 min

Compelling direction

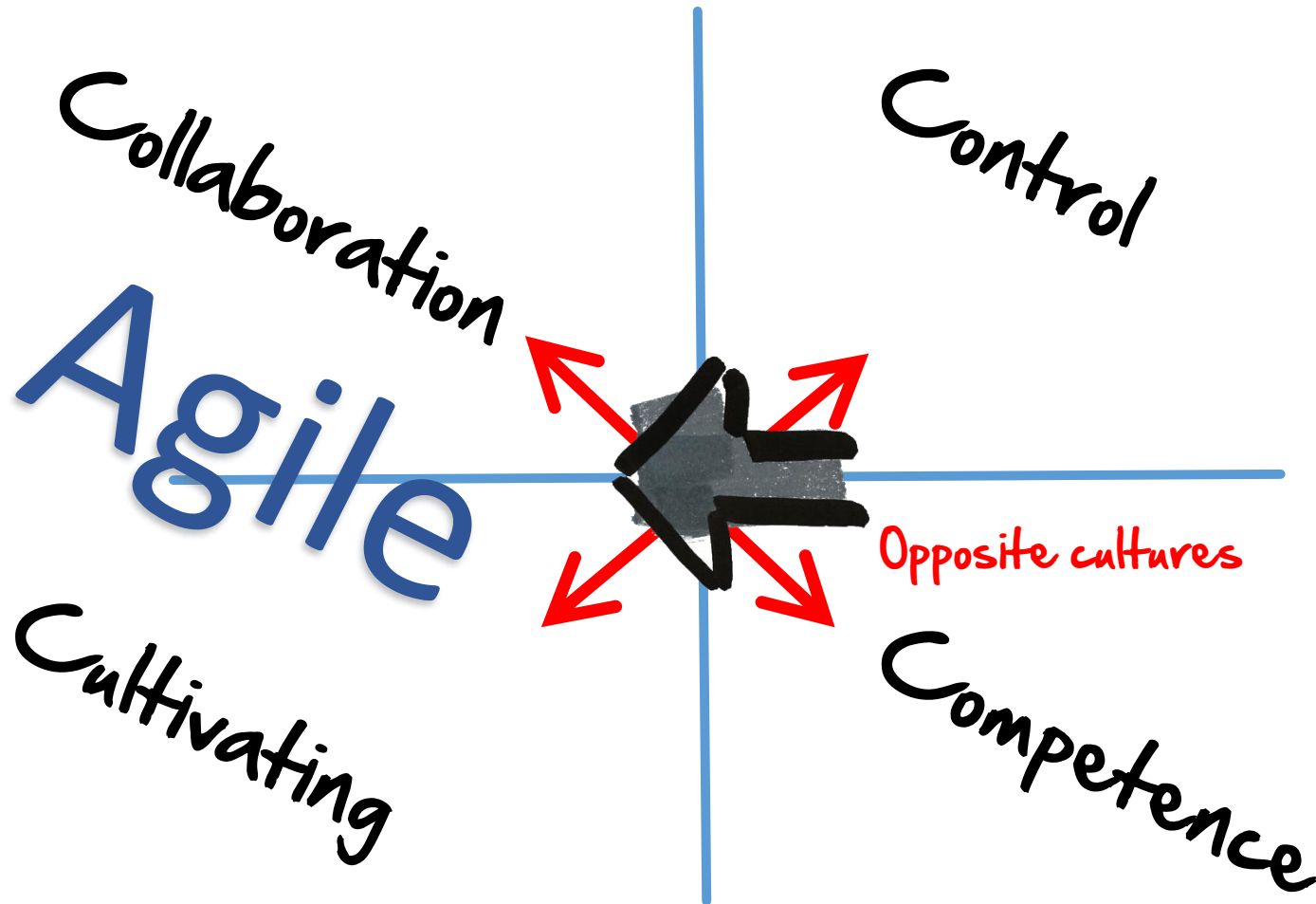
Challenge Purpose

Fast, trustworthy feedback
on results

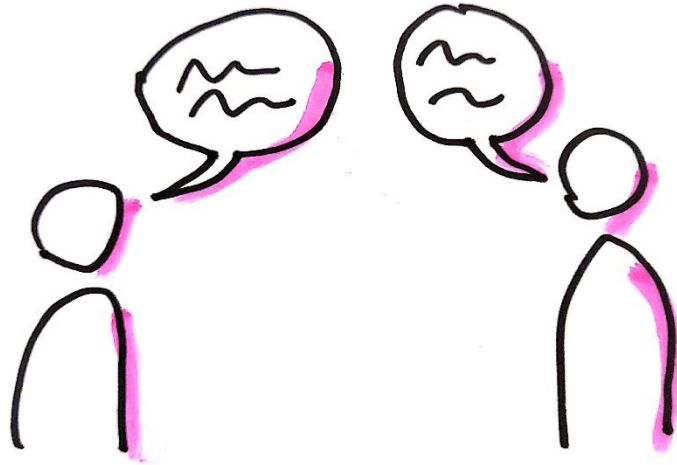
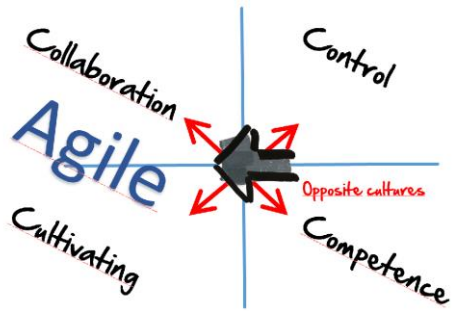
Influence Mandate

Autonomy ...

Schneider's Culture model



Would a cultural shift be needed for agile to flourish in your context?



2 min

Some Key Insights

Decentralization is key.

It's not about a forced standardized method

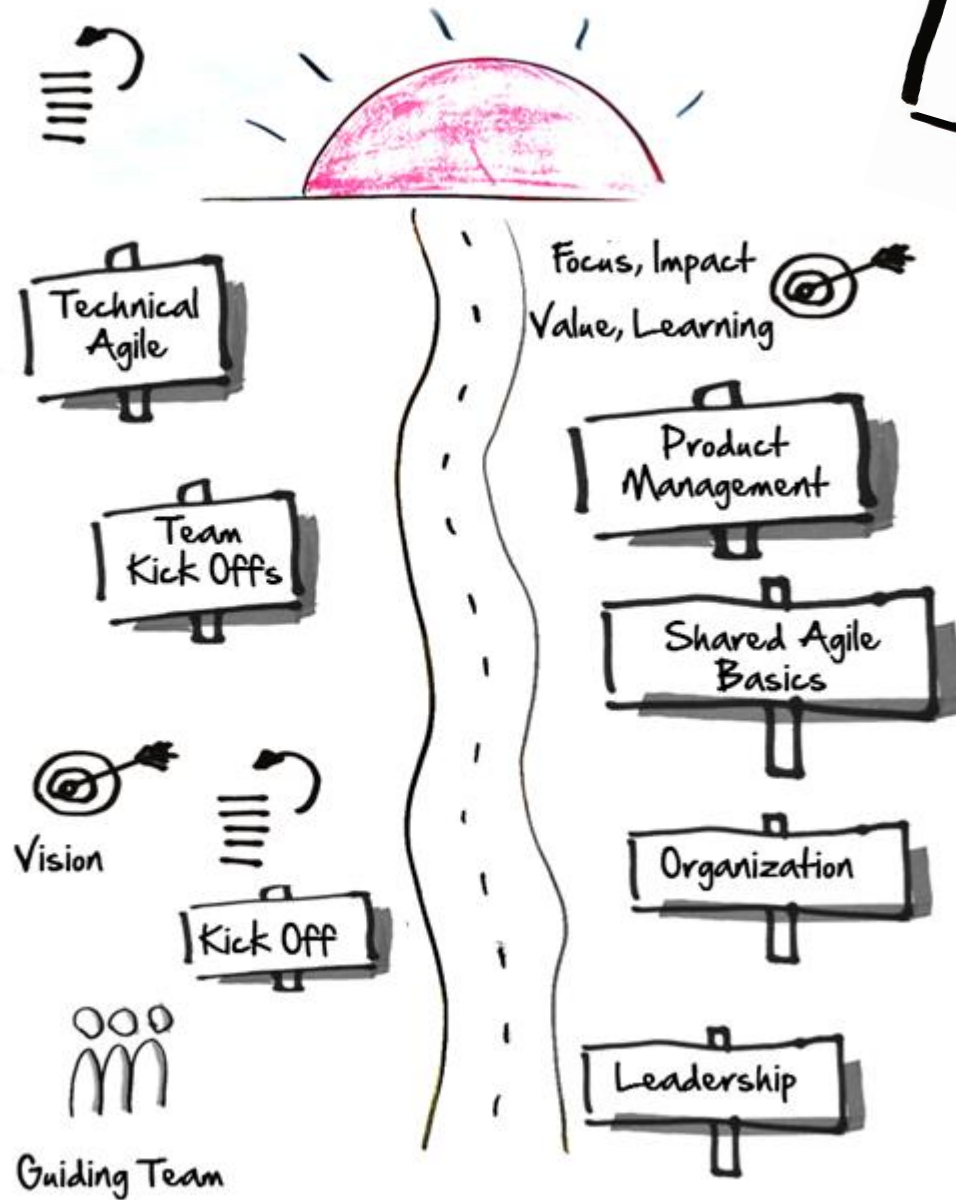
Motivation and initiative is key.

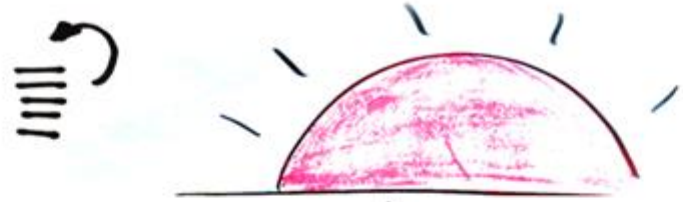
This cannot be forced. To get this, new enabling conditions needs to be put in place

A culture shift is needed.

Your current leadership model is not enough to support this

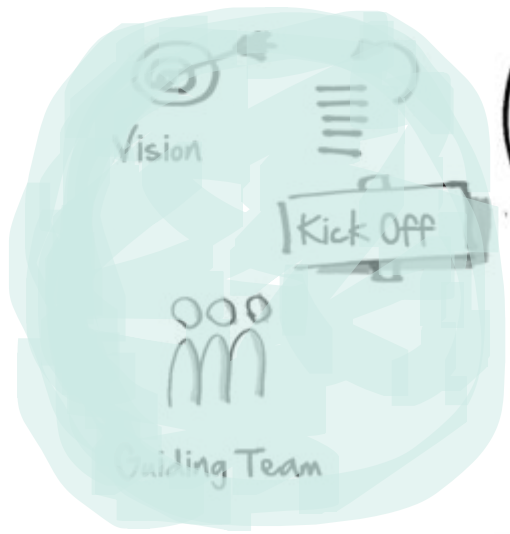
The agile journey





Technical Agile

Team Kick Offs



Focus, Impact
Value, Learning



Product Management

Shared Agile Basics

Organization

Leadership

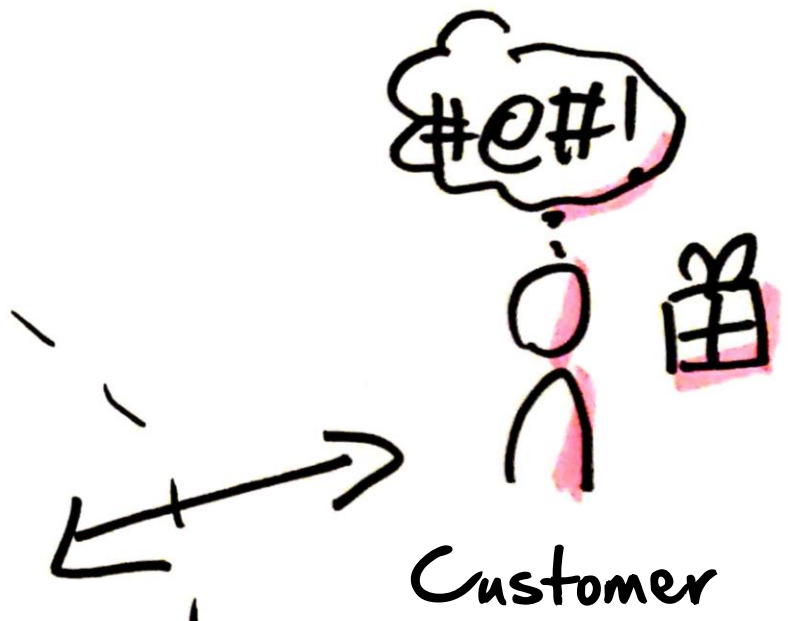
Cultural change

- Sense of urgency
- Guiding team
- Compelling vision
- Enlist volunteers, delegate, enable action etc
- ...

V. Kotter



Organization





Inspiration - "springboard stories"

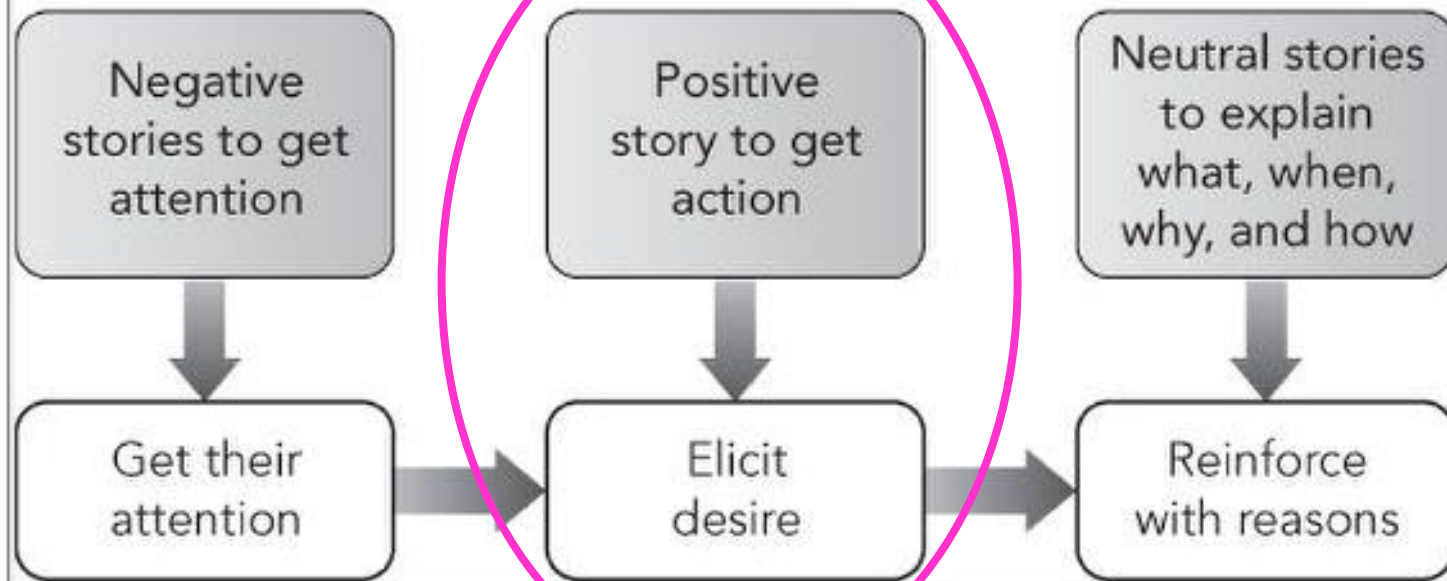
- The change idea being communicated by the story is clear and worthwhile.
- The story is based on an actual example where the change was successfully implemented—that is, it's a true story.
- The story is told from the point of view of a single protagonist.
- The protagonist is typical of the audience.
- The story gives the date and place where it happened.
- The story makes clear what would have happened without the change idea.
- The story is told in a minimalist fashion with little detail.
- The story has a positive tone and an authentically happy ending.
- The story is linked to the purpose to be achieved in telling it.

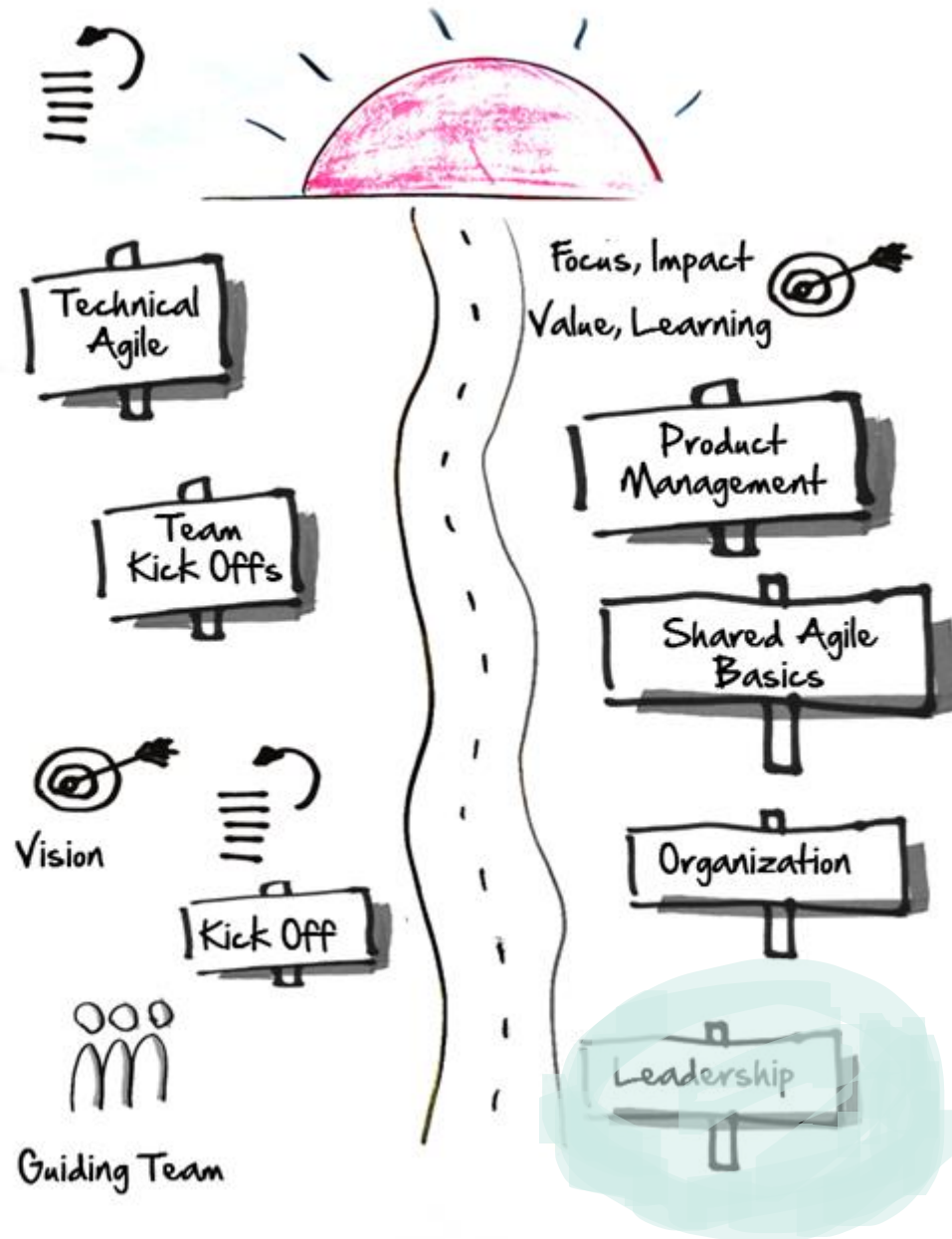
Of all the elements, the four most important are that the idea must be clear and worthwhile and the story must be true, positive, and told in a minimalist fashion

Källa: "The Leaders Guide to Storytelling", S. Denning

Context for vision story

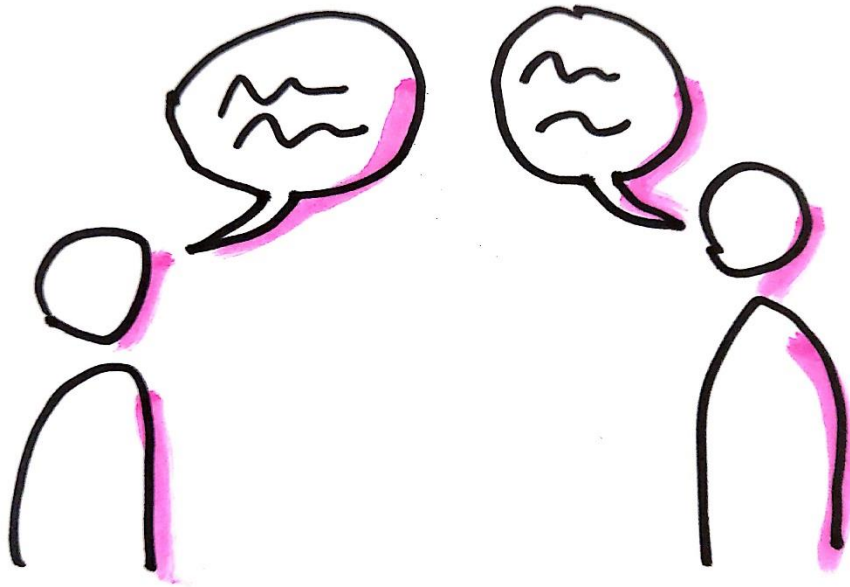
Figure 3.1 The Secret Language of Leadership
Effective presentation to get action





Some input from HR..

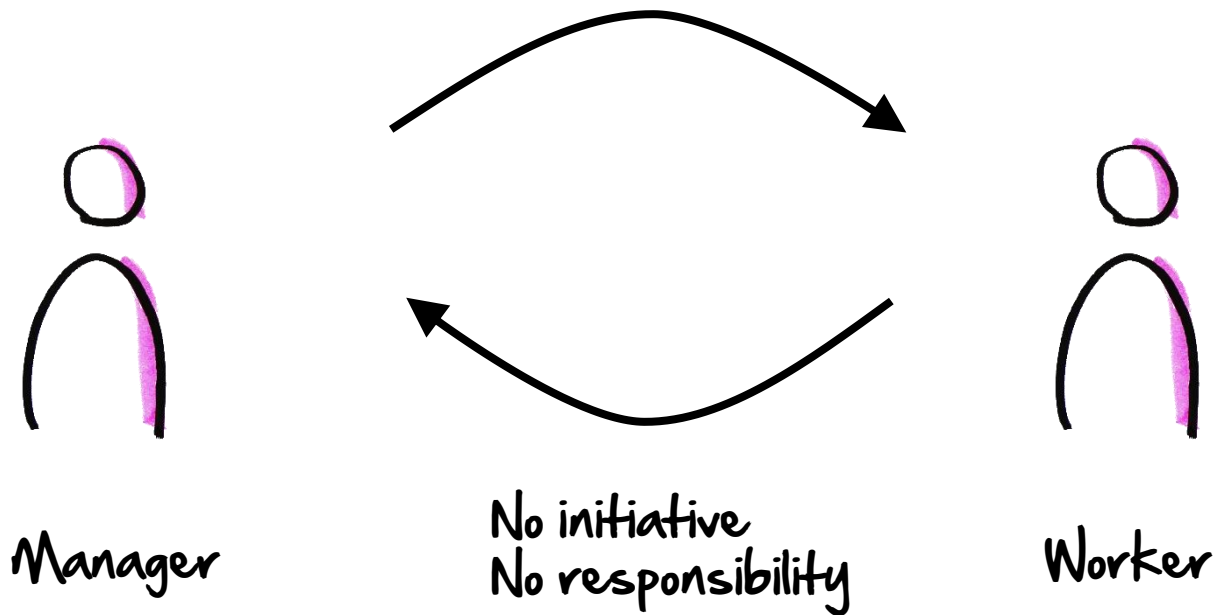
Is this for everyone? Maybe
some people just want to/need to
be told what to do?



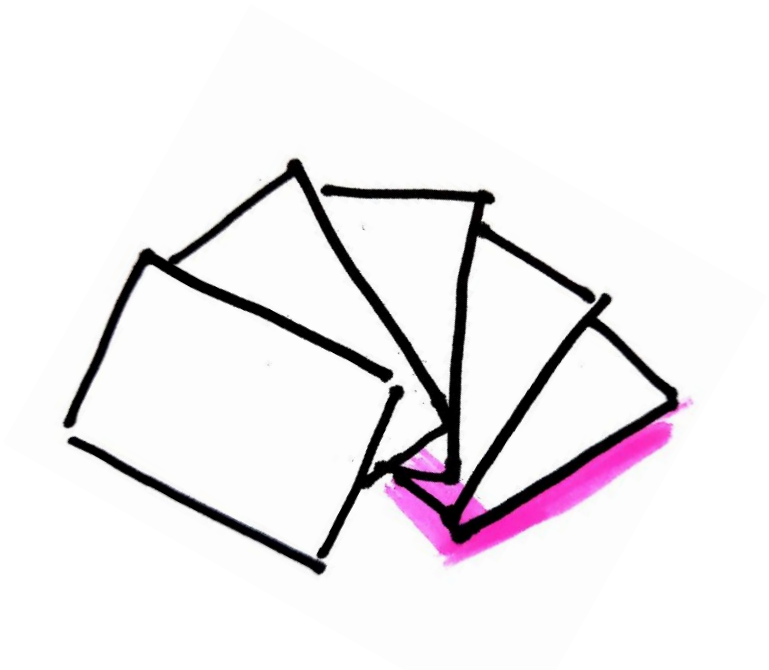
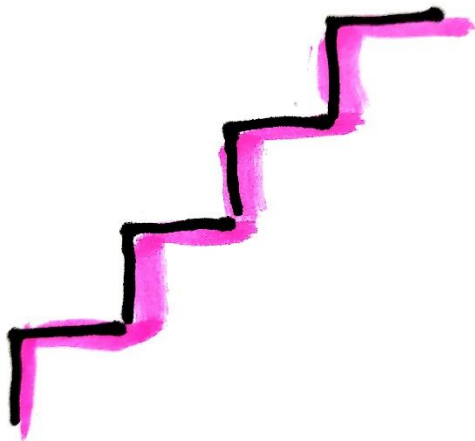
2 min

Self enforcing toxic cycle

Increase control and followup



Increasing Autonomy Stepwise



Delegation Poker...

1



Tell

I will tell them

2



Sell

I will try and
sell it to them

3



Consult

I will consult
and then decide

4



Agree

We will agree
together

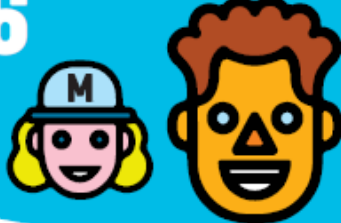
5



Advise

I will advise but
they decide

6



Inquire

I will inquire after
they decide

7



Delegate





I will fully
delegate

**DELEGATION
POKER**

[www.management30.com/
delegation-poker](http://www.management30.com/delegation-poker)

You are the line manager for an experienced software development team. The team signal that they need more cloud computing skills to meet deliveries. They may need training, bring in a consultant etc.





On what level will you delegate solving this to the team?

<p>1</p>  <p>Tell</p> <p>I will tell them</p>	<p>2</p>  <p>Sell</p> <p>I will try and sell it to them</p>	<p>3</p>  <p>Consult</p> <p>I will consult and then decide</p>	<p>4</p>  <p>Agree</p> <p>We will agree together</p>	<p>5</p>  <p>Advise</p> <p>I will advise but they decide</p>	<p>6</p>  <p>Inquire</p> <p>I will inquire after they decide</p>	<p>7</p>  <p>Delegate</p> <p>I will fully delegate</p>
---	---	--	---	--	--	--

You are the head of sourcing since 20 years.

A newly started sourcing team needs to source the equipment for a new lab. The lab is similar to one that is already in use. The budget is about 20 million SEK. There is some feedback from existing users to consider.






On what level will you delegate to the team?

<p>1</p>  <p>Tell</p> <p>I will tell them</p>	<p>2</p>  <p>Sell</p> <p>I will try and sell it to them</p>	<p>3</p>  <p>Consult</p> <p>I will consult and then decide</p>	<p>4</p>  <p>Agree</p> <p>We will agree together</p>	<p>5</p>  <p>Advise</p> <p>I will advise but they decide</p>	<p>6</p>  <p>Inquire</p> <p>I will inquire after they decide</p>	<p>7</p>  <p>Delegate</p> <p>I will fully delegate</p>
---	---	--	---	--	--	--

You are in charge of facilities for a 200 person department.

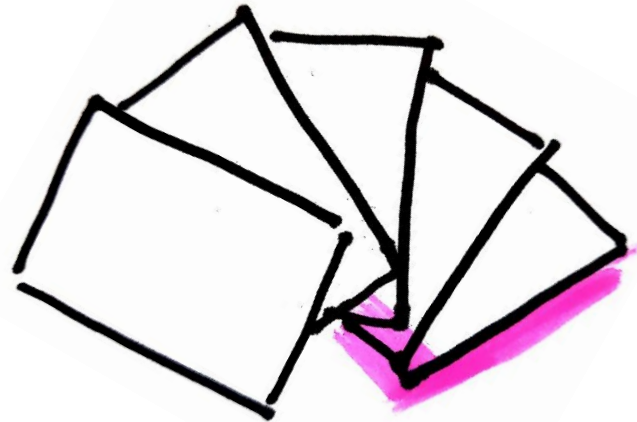
A team wants to purchase a new coffee machine.

On what level will you delegate to the team?

<p>1</p>  <p>Tell</p> <p>I will tell them</p>	<p>2</p>  <p>Sell</p> <p>I will try and sell it to them</p>	<p>3</p>  <p>Consult</p> <p>I will consult and then decide</p>	<p>4</p>  <p>Agree</p> <p>We will agree together</p>	<p>5</p>  <p>Advise</p> <p>I will advise but they decide</p>	<p>6</p>  <p>Inquire</p> <p>I will inquire after they decide</p>	<p>7</p>  <p>Delegate</p> <p>I will fully delegate</p>
---	---	--	---	--	--	--

What did you consider when choosing level?

- Risk
- Ability
- ...

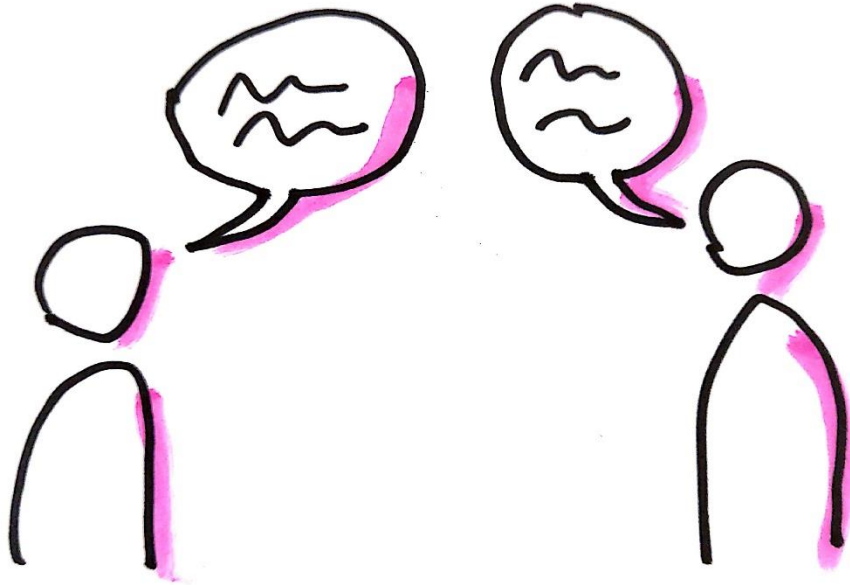


Delegation Poker...

Example, delegation board

#	Delegation area	Tell	Sell	Consult	Agree	Advise	Inquire	Delegate
1	Analysis of business, product and technology requirements							
2	Planning, implementation and delivery of work packages							
3	Conduct reviews and receive feedback on output and performance							
4	Ways of working and methods for development work							
5	Evaluation, improvement and follow-up of ways of working							
6	Selection of tools for development work (within policy and budget)							
7	Work coordination and usage of resources in the team							
8	Competence development for the team (expertise and broaden)							
9	Usage of adequate support and knowledge from organization							
10	Team constellations and team leader appointments							
11	Recruitment of new team members or replacement recruitments							
12	Overall direction, strategy and targets							
13	Budget and cost levels, purchase of material							

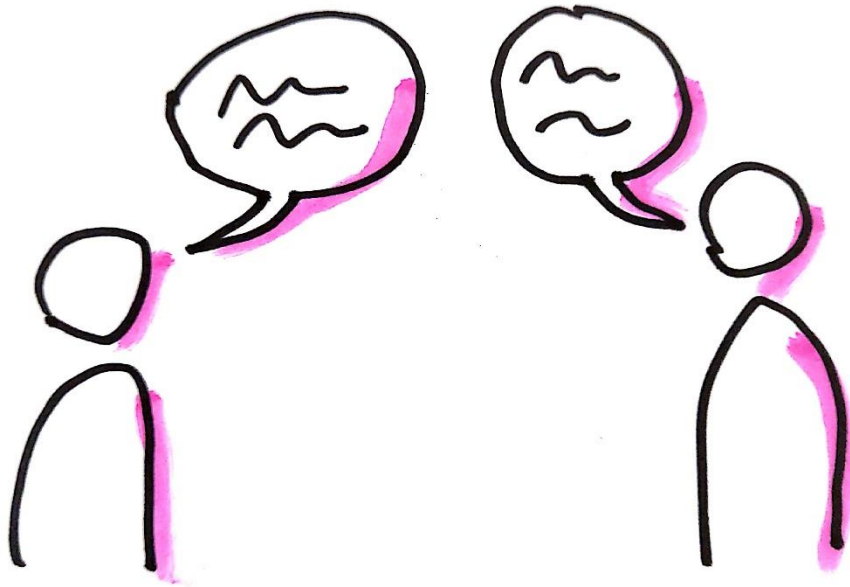
What is one area where a team
(yours?) could get something
delegated at a higher level right
now?



2 min

Case Study
The Team Wants to Decide...

What would you do?



2 min

Damaged trust/safety

Reasons

"Works towards different goals"

Solution - Find and clarify shared goal

My intention was not to

My intention was to

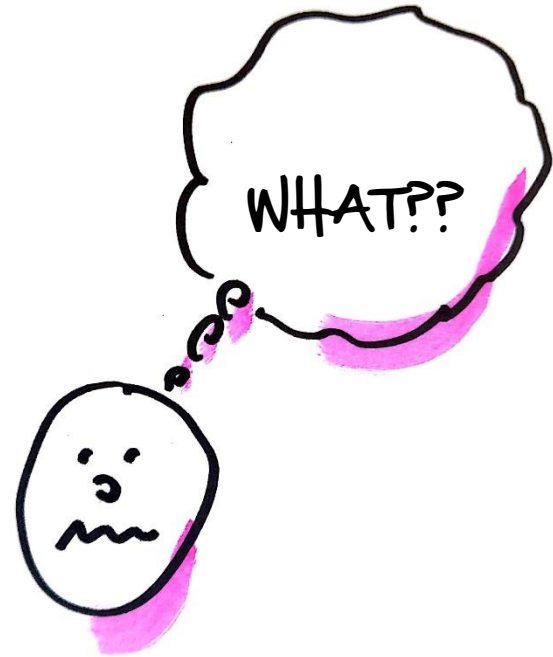
Damaged trust/safety

Reason

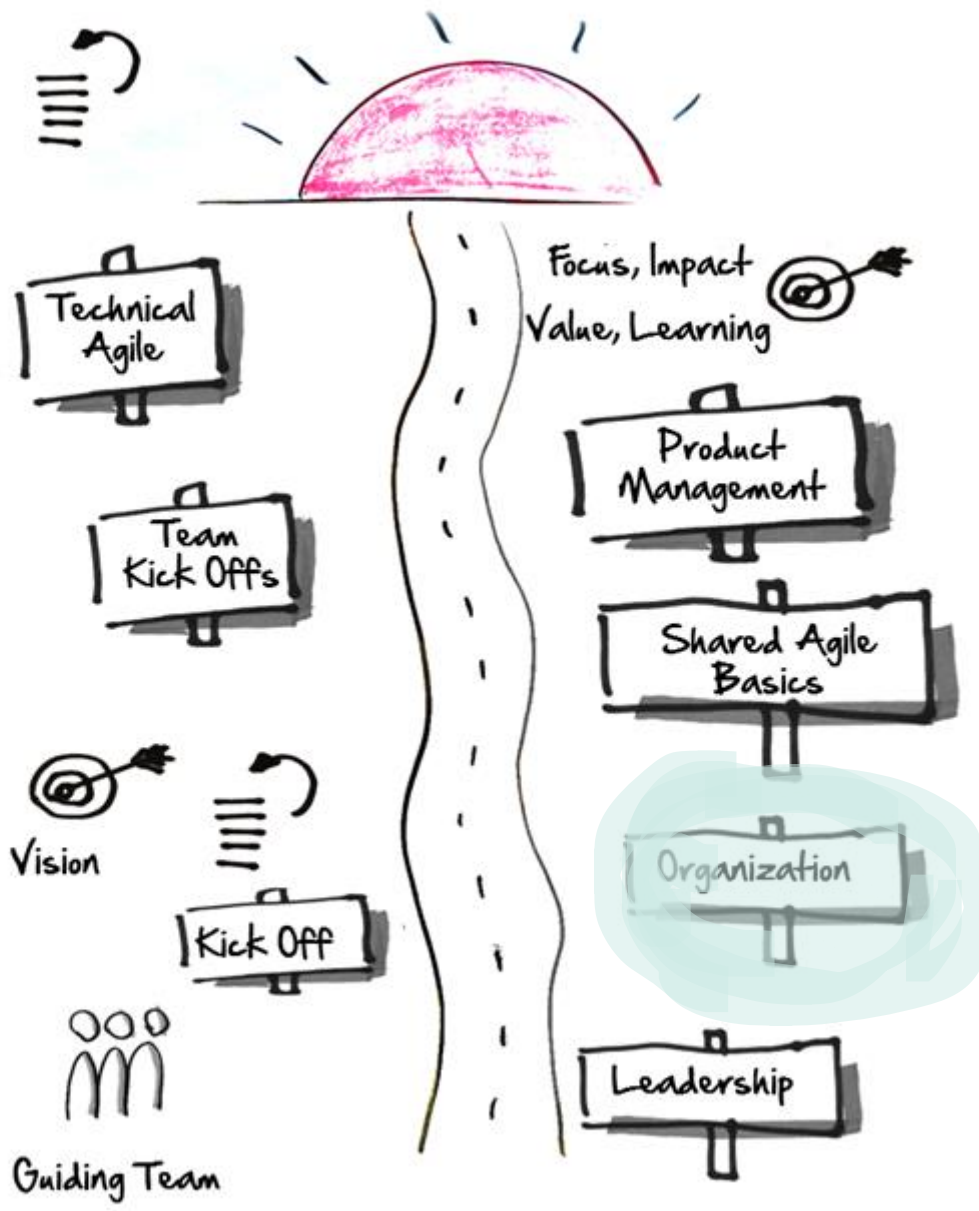
"Does not respect me"

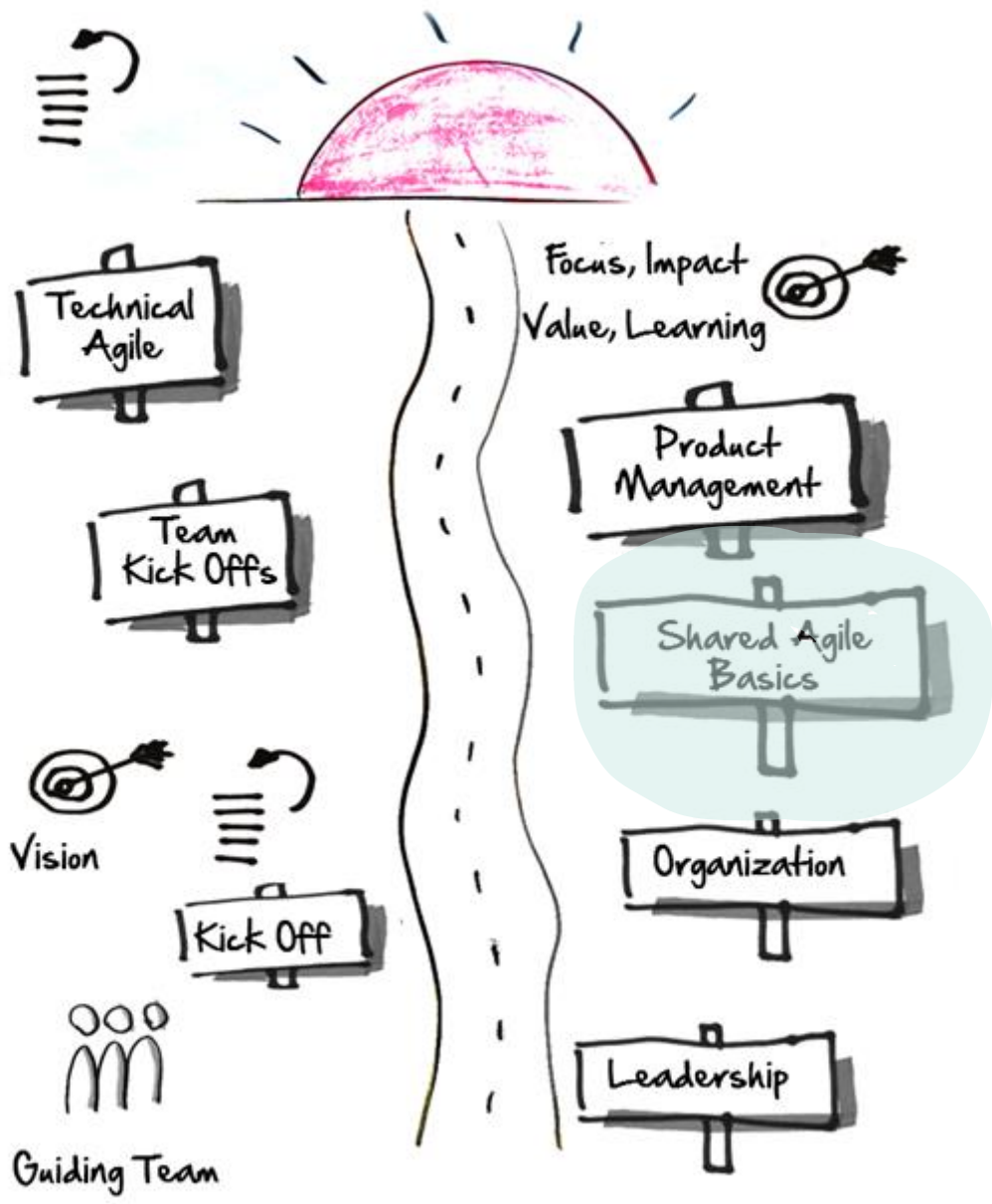
Solution - Repair damage, show respect

Apologize, listen



- Feels like weakness...
- Looks like courage





Technical Agile

Team Kick Offs

Vision

Kick Off

Guiding Team

Focus, Impact Value, Learning

Product Management

Shared Agile Basics

Organization

Leadership

SHARED AGILE FOUNDATIONS

&



PURPOSE

✿ LEARNING



✿ SHARED FOUNDATIONS

✿ IDEAS TO TRY



TEAM SUPERIOR ✨

WHEN MISTAKES HAPPEN
DON'T MISS THE LESSONS
LEARNED WHICH WILL
ENABLE RELENTLESS
IMPROVEMENT!

People take ownership
accountable
goals/commit

REMOVE FEAR
OF MAKING MISTAKES
WHEN YOU MAKE ONE,
JUST ADMIT IT!

WHAT BRINGS
VALUE &
WHO DECIDES?

GET THE
WHOLE ORG.
ALIGNED WITH
WHAT ADDS VALUE
IN THE DELIVERABLE

FOCUS ON
THE RIGHT
THINGS

ROADMAP GCS
⇒ SB&T ⇒ P&Q

PLANNING IS
EVERYTHING!
THE PLAN IS
NOTHING!

T-SHAPED
SKILLSETS BUILT
IN THE TEAM

SPRINT
GOAL
VS PI OBJECTIVE

VOICE OUT YOUR
OPINIONS.
SPEAK OUT
BE HONEST,
DON'T BE
VERY JUDGMENTAL

INNOVATION
WEEK WHERE WE
DISCUSS HOW TO WORK
IN A BETTER WAY
PAY ATTENTION
THAT EVERYBODY
IS INVOLVED IN
THE TEAMWORK

SUPERBA IDÉER

DELA ÅD:IN

ÖMSKARE SVAR
PÅ EN LÄRRETT
VID PRÄROR
OM EV. FEL-
PACKAT

IMPACTE
MAP

ÖKA
NÄRVÄRD
P&Q

Fördelning
Roll
för löpande

Vem gör
Pricing
QB

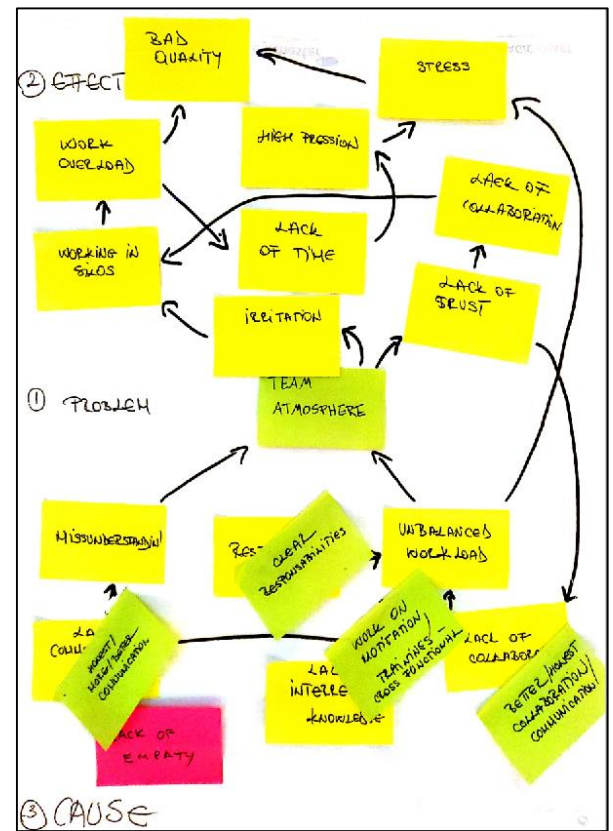
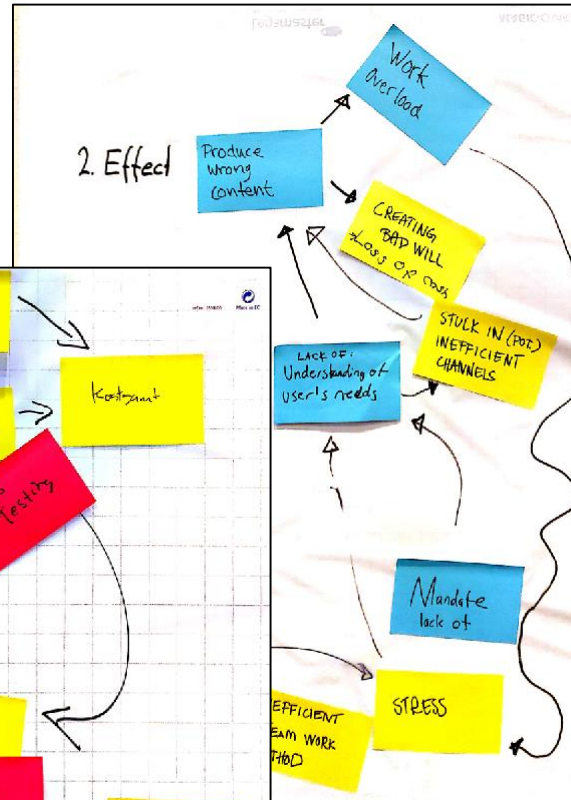
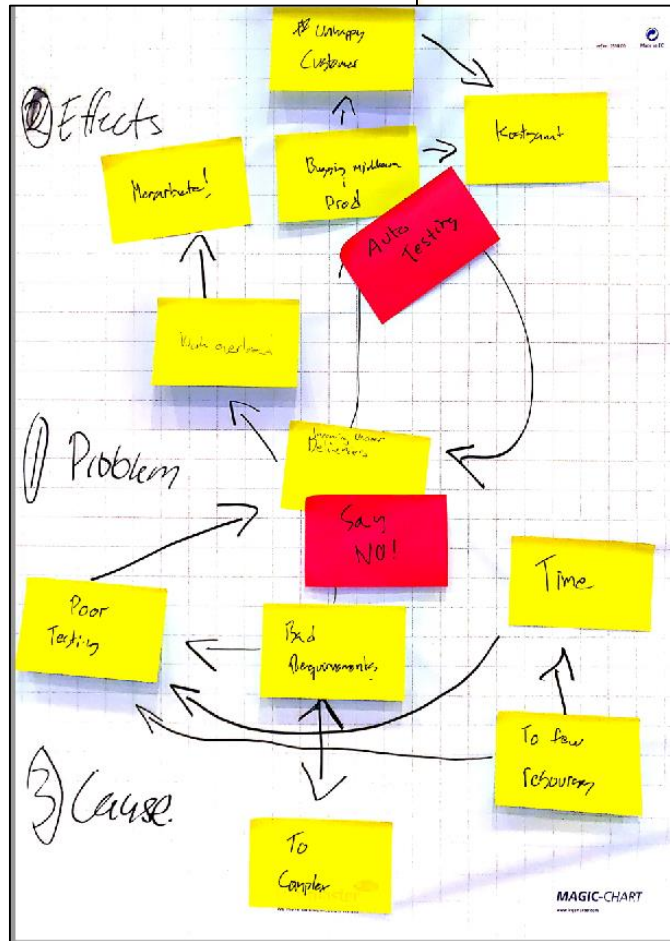
Vem gör
GPSS
(AB/ACC)

EFFEKTIVARE
MÖTEN
SKICKA ÄRENDA

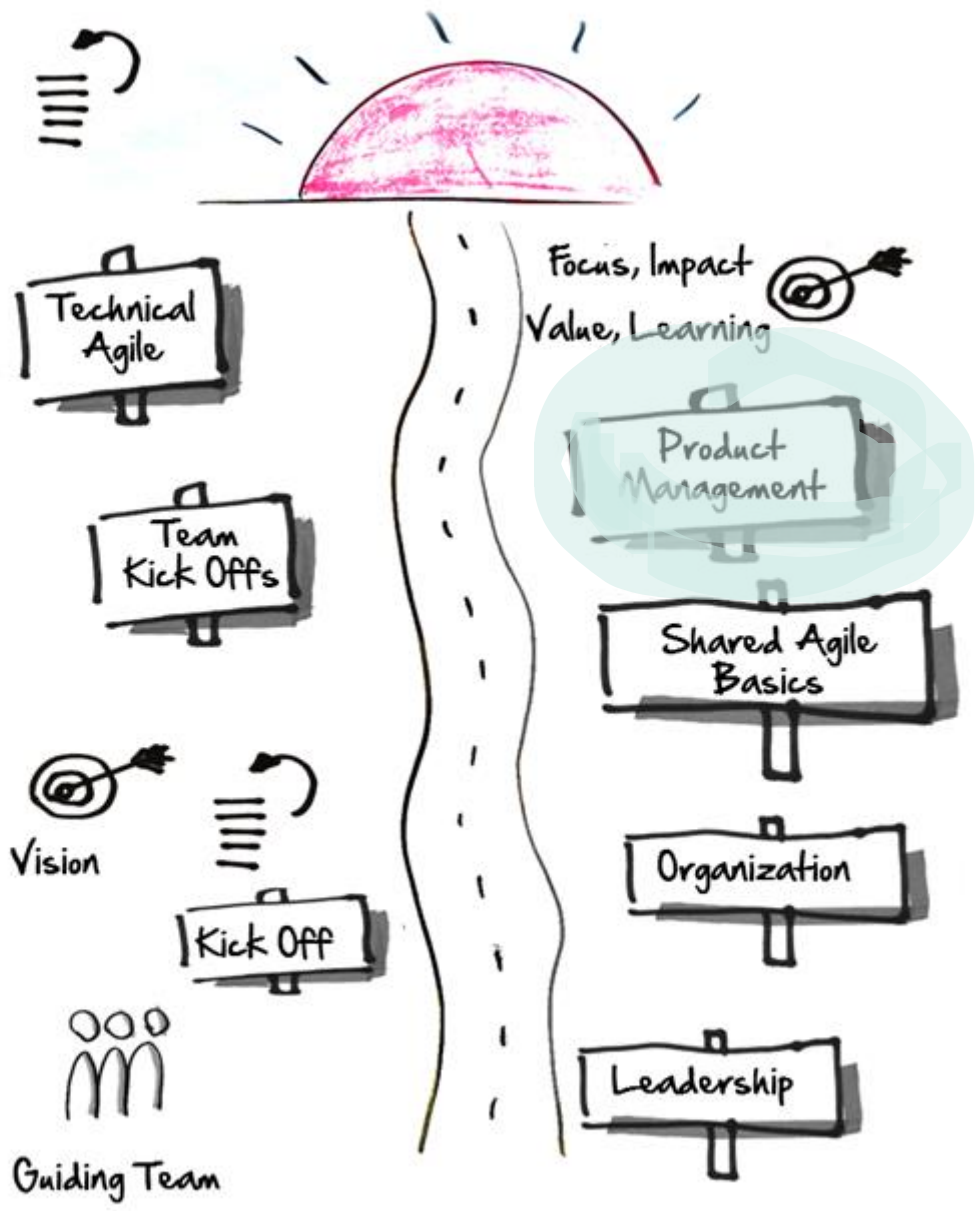
SPEL REGEL
FÖR
MÖTEN

BESLUTS-
PÅTTANDE

Team ideas to try after session ->
decentralized transformation driven
by motivated teams



Context dependent problem solving by teams -> Real agility



Technical Agile

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Epics

Backlogs...

Stories

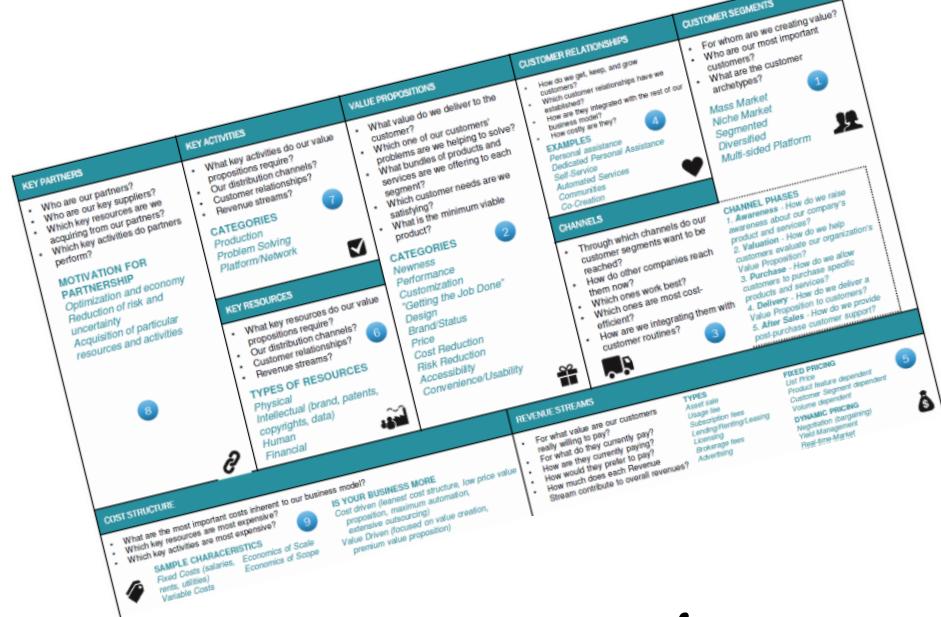
Features

Nobody wants your
features, and they
cannot be completed on
time anyway

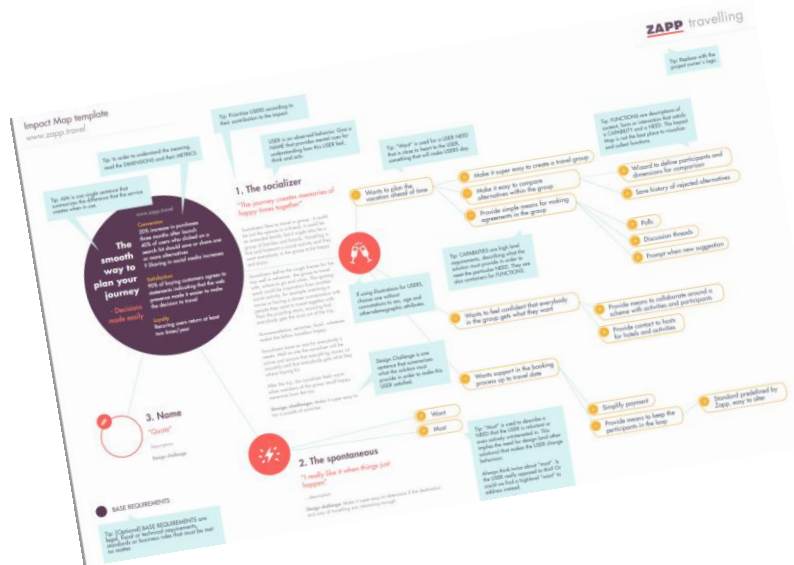
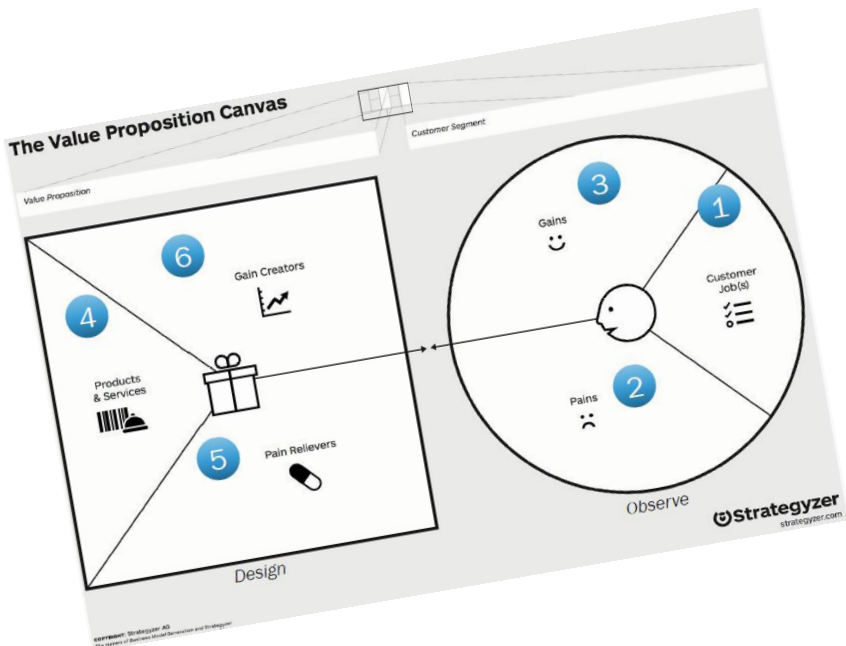


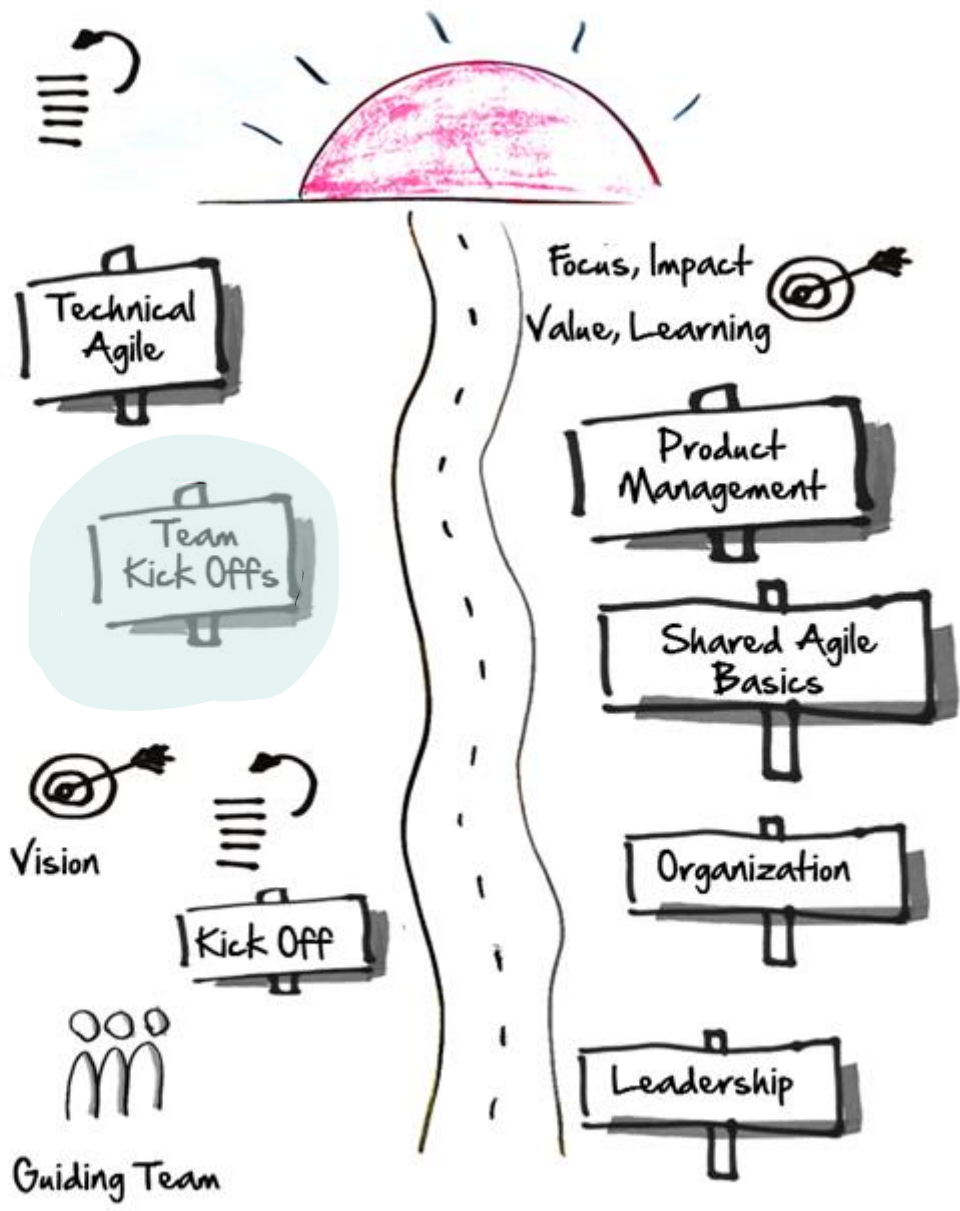
PO





Maximize value, on time, on budget





Technical Agile

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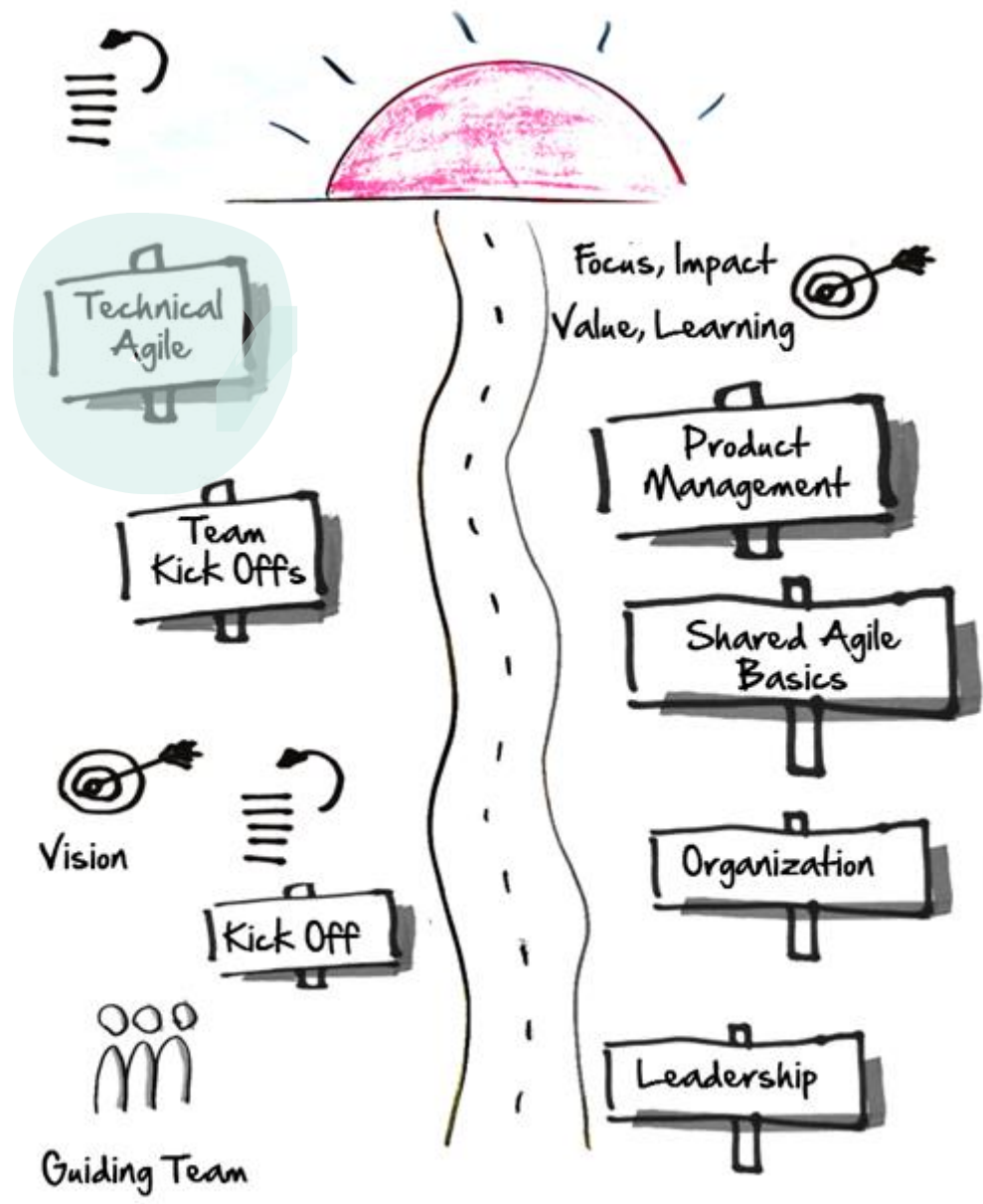
Starting and Developing Agile Teams

A Facilitation Guide

ProAgile

2018-12-10

For updates to this guide, visit proagile.se/teams



Have you met this team?

This code is so bad, we need a long break to just rewrite everything!

Bug fixing takes so much time!

Nothing is really done, but we are sure it will work out last minute! (It won't)



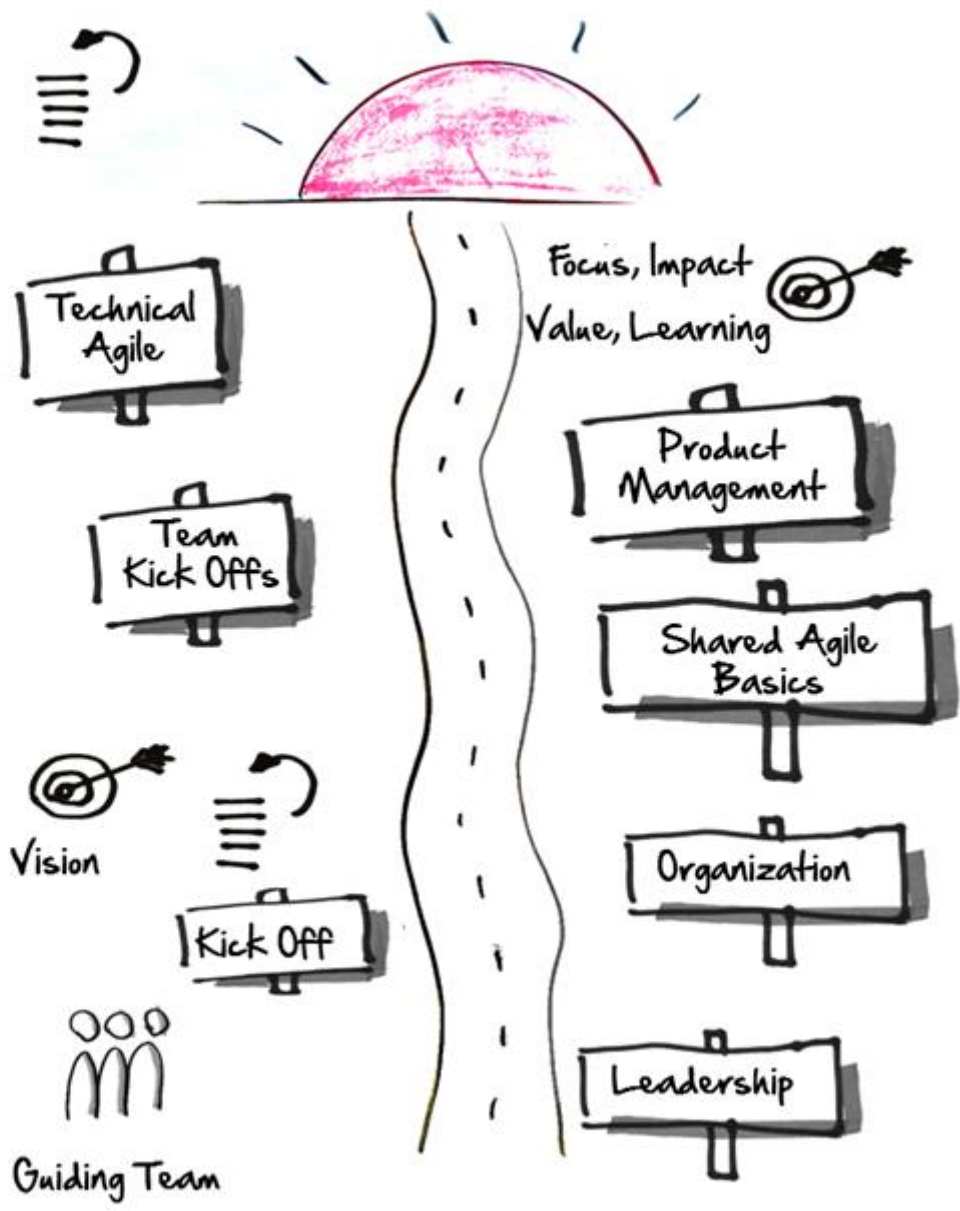
Diagnosis

Get technical
agile coaching

Inability to breaking functions down and
delivering step by step

Inability to effectively work with test
automation

Inability to get refactoring done as part of
everyday work to avoid building technical
debt



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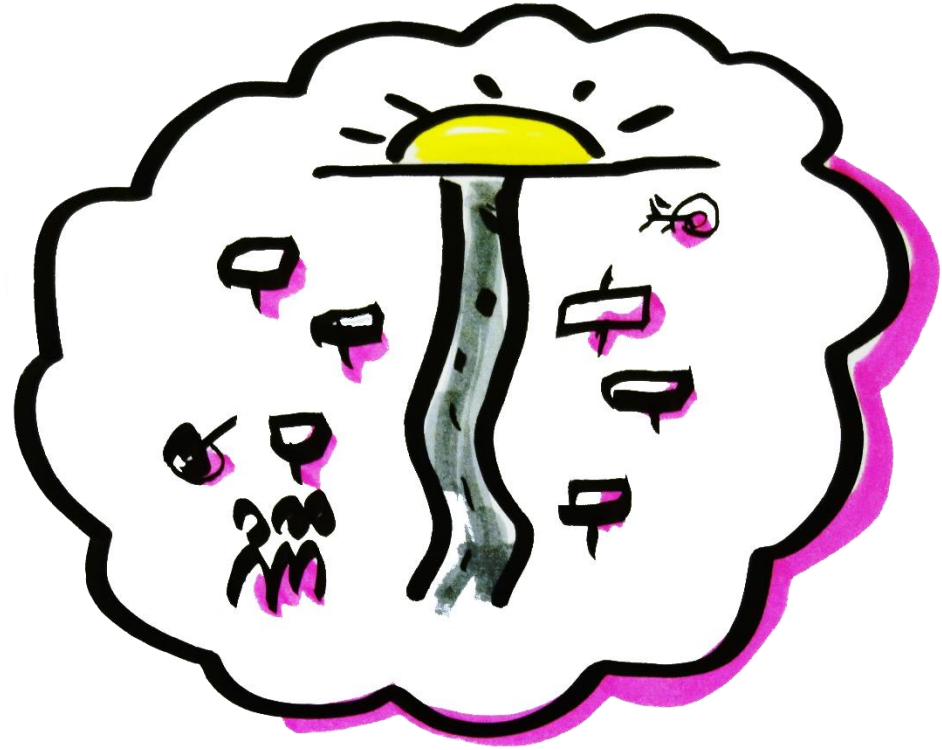
What was interesting/useful

This...

That...

2 min





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ProAgile AB

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